



***Special Olympics***  
Georgia

**SPECIAL OLYMPICS GEORGIA, INC.  
AND AFFILIATE  
NORCROSS, GEORGIA**

**AUDITED  
CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE YEARS ENDED  
DECEMBER 31, 2020 AND 2019**

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
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**DECEMBER 31, 2020 AND 2019**

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**Jones and Kolb**  
Certified Public Accountants  
Atlanta, Georgia

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Special Olympics Georgia, Inc. and Affiliate  
Norcross, Georgia

We have audited the accompanying consolidated financial statements of Special Olympics Georgia, Inc. and Affiliate (collectively, the "Organization"), which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of activities and net assets, functional expenses and cash flows for the years then ended and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we obtained is sufficient and appropriate to provide a basis for our audit opinion.

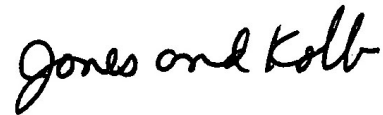
**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Special Olympics Georgia, Inc. and Affiliate as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Report of Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidating Statements presented on pages 20-23, are presented for purposes of additional analysis and are not part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Consolidating Statements on pages 20-23 are fairly stated in all material respects in relation to the consolidated financial statements as a whole.

The Information on State and Area Revenues and Expenses (Unaudited) presented on page 24, which is the responsibility of management, has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

A handwritten signature in black ink that reads "Jones and Kolb". The script is cursive and fluid, with the first letters of "Jones" and "Kolb" being capitalized and prominent.

March 15, 2021

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2020 AND 2019**

**ASSETS**

	<b><u>2020</u></b>	<b><u>2019</u></b>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents - state and affiliate accounts	\$ 1,640,284	\$ 1,104,823
Cash and cash equivalents - area accounts	2,268,175	1,977,984
Restricted cash	<u>170,357</u>	<u>230,484</u>
 Total cash and cash equivalents	 4,078,816	 3,313,291
 Investments	 15,738,686	 14,053,816
Honorary board pledges receivable, net	39,800	59,374
Other receivables	58,580	32,107
Prepaid expenses	<u>36,103</u>	<u>29,540</u>
 Total current assets	 <u>19,951,985</u>	 <u>17,488,128</u>
 <b>PROPERTY AND EQUIPMENT</b>		
Property and equipment	6,226,104	6,226,104
Less accumulated depreciation	<u>(772,570)</u>	<u>(579,382)</u>
 Net property and equipment	 <u>5,453,534</u>	 <u>5,646,722</u>
 <b>OTHER ASSETS</b>		
Note receivable	4,570,300	4,570,300
Long-term honorary board pledges receivable, net	21,173	25,452
Deposits	<u>300</u>	<u>300</u>
 Total other assets	 <u>4,591,773</u>	 <u>4,596,052</u>
 Total assets	 <u><u>\$ 29,997,292</u></u>	 <u><u>\$ 27,730,902</u></u>

The accompanying notes to consolidated financial statements  
are an integral part of these statements.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2020 AND 2019**

**LIABILITIES AND NET ASSETS**

	<b><u>2020</u></b>	<b><u>2019</u></b>
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 36,448	\$ 19,697
Accrued expenses	24,874	25,681
Deferred revenue	<u>146,512</u>	<u>193,181</u>
Total current liabilities	<u>207,834</u>	<u>238,559</u>
 <b>NOTES PAYABLE</b>		
Principal amount	7,000,000	7,000,000
Less deferred loan costs, net	<u>(500,801)</u>	<u>(543,982)</u>
Notes payable less unamortized deferred loan costs	<u>6,499,199</u>	<u>6,456,018</u>
Total liabilities	<u>6,707,033</u>	<u>6,694,577</u>
 <b>NET ASSETS</b>		
Without donor restrictions		
Undesignated	21,971,083	19,809,902
Designated reserve funds	<u>1,258,203</u>	<u>1,141,597</u>
Total net assets without donor restrictions	23,229,286	20,951,499
Net assets with donor restrictions	<u>60,973</u>	<u>84,826</u>
Total net assets	<u>23,290,259</u>	<u>21,036,325</u>
Total liabilities and net assets	<u><u>\$ 29,997,292</u></u>	<u><u>\$ 27,730,902</u></u>

The accompanying notes to consolidated financial statements  
are an integral part of these statements.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES AND NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019**

	<b><u>WITHOUT DONOR RESTRICTIONS</u></b>	<b><u>WITH DONOR RESTRICTIONS</u></b>	<b><u>2020 TOTAL</u></b>	<b><u>WITHOUT DONOR RESTRICTIONS</u></b>	<b><u>WITH DONOR RESTRICTIONS</u></b>	<b><u>2019 TOTAL</u></b>
<b>PUBLIC SUPPORT AND REVENUE</b>						
Support and contributions	\$ 2,453,383	\$ 179,192	\$ 2,632,575	\$ 2,755,651	\$ 115,254	\$ 2,870,905
Loss on uncollectible pledges	-	(46,474)	(46,474)	-	(9,886)	(9,886)
In-kind contributions	25,697	-	25,697	175,775	-	175,775
Investment income, net	1,732,261	-	1,732,261	2,217,961	-	2,217,961
Fundraising events	590,773	-	590,773	952,523	-	952,523
Revenue from Special Olympics, Inc.	309,554	-	309,554	326,884	-	326,884
Registration and other income	155,967	-	155,967	281,677	-	281,677
Interest on note receivable	45,703	-	45,703	45,703	-	45,703
	<u>5,313,338</u>	<u>132,718</u>	<u>5,446,056</u>	<u>6,756,174</u>	<u>105,368</u>	<u>6,861,542</u>
Total public support and revenue						
	<u>5,313,338</u>	<u>132,718</u>	<u>5,446,056</u>	<u>6,756,174</u>	<u>105,368</u>	<u>6,861,542</u>
<b>NET ASSETS RELEASED FROM RESTRICTIONS</b>	<u>156,571</u>	<u>(156,571)</u>	<u>-</u>	<u>91,542</u>	<u>(91,542)</u>	<u>-</u>
<b>EXPENSES</b>						
Program services						
Sports and training	968,132	-	968,132	1,732,532	-	1,732,532
Field services	1,218,533	-	1,218,533	1,730,201	-	1,730,201
Public education	212,165	-	212,165	228,942	-	228,942
	<u>2,398,830</u>	<u>-</u>	<u>2,398,830</u>	<u>3,691,675</u>	<u>-</u>	<u>3,691,675</u>
Total program services						

The accompanying notes to consolidated financial statements  
are an integral part of these statements.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES AND NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019**

	<b><u>WITHOUT DONOR RESTRICTIONS</u></b>	<b><u>WITH DONOR RESTRICTIONS</u></b>	<b><u>2020 TOTAL</u></b>	<b><u>WITHOUT DONOR RESTRICTIONS</u></b>	<b><u>WITH DONOR RESTRICTIONS</u></b>	<b><u>2019 TOTAL</u></b>
Support services						
General and administrative	185,502	-	185,502	149,929	-	149,929
Development	448,117	-	448,117	592,679	-	592,679
Public relations	<u>159,673</u>	<u>-</u>	<u>159,673</u>	<u>164,452</u>	<u>-</u>	<u>164,452</u>
Total support services	<u>793,292</u>	<u>-</u>	<u>793,292</u>	<u>907,060</u>	<u>-</u>	<u>907,060</u>
Total expenses	<u>3,192,122</u>	<u>-</u>	<u>3,192,122</u>	<u>4,598,735</u>	<u>-</u>	<u>4,598,735</u>
<b>CHANGE IN NET ASSETS</b>	2,277,787	(23,853)	2,253,934	2,248,981	13,826	2,262,807
<b>NET ASSETS</b>						
Beginning of year	<u>20,951,499</u>	<u>84,826</u>	<u>21,036,325</u>	<u>18,702,518</u>	<u>71,000</u>	<u>18,773,518</u>
<b>NET ASSETS</b>						
End of year	<u><u>\$ 23,229,286</u></u>	<u><u>\$ 60,973</u></u>	<u><u>\$ 23,290,259</u></u>	<u><u>\$ 20,951,499</u></u>	<u><u>\$ 84,826</u></u>	<u><u>\$ 21,036,325</u></u>

The accompanying notes to consolidated financial statements  
are an integral part of these statements.



**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2020**

	Program Services				Support Services				Total Expenses
	Sports and Training	Field Services	Public Education	Total	General and Administrative	Development	Public Relations	Total	
Salaries and benefits	\$ 435,797	\$ 391,276	\$ 137,157	\$ 964,230	\$ 66,529	\$ 158,478	\$ 85,201	\$ 310,208	\$ 1,274,438
Lodging	188,738	13,410	279	202,427	45	281	56	382	202,809
Uniforms	600	72,763	-	73,363	-	-	-	-	73,363
Meals	5,166	46,806	71	52,043	19	108	9	136	52,179
Promotion	3,984	16,251	-	20,235	-	23,503	-	23,503	43,738
Supplies	10,151	61,223	2,498	73,872	3,232	4,858	831	8,921	82,793
Transportation	3,527	23,103	998	27,628	451	1,174	348	1,973	29,601
Rent	15,858	32,253	4,262	52,373	2,038	4,950	1,461	8,449	60,822
Awards	2,726	51,812	200	54,738	35	15,480	31	15,546	70,284
Payments to Special Olympics, Inc.	29,422	20,307	8,597	58,326	3,113	9,783	2,890	15,786	74,112
Facilities	5,117	15,604	196	20,917	99	34,319	79	34,497	55,414
Other fundraising	-	-	-	-	-	94,233	-	94,233	94,233
Other games expenses	34,612	22,780	-	57,392	-	-	-	-	57,392
Printing	188	23,679	55	23,922	152	1,270	19	1,441	25,363
Equipment rental and maintenance	23,060	15,136	5,627	43,823	2,260	6,472	1,880	10,612	54,435
Insurance	29,980	20,788	8,501	59,269	3,188	9,951	2,875	16,014	75,283
Postage and shipping	1,858	3,540	101	5,499	56	4,841	33	4,930	10,429
Telephone	7,379	10,330	2,090	19,799	847	2,410	693	3,950	23,749
Professional fees	-	-	-	-	80,500	-	-	80,500	80,500
Contract services	7,514	238,995	1,496	248,005	2,443	10,793	49,464	62,700	310,705
Volunteer professional development	214	19,453	3	19,670	73	6,279	230	6,582	26,252
Other expenses	1,405	25,213	318	26,936	6,042	12,970	221	19,233	46,169
In-kind expenses	24,913	-	-	24,913	-	771	-	771	25,684
Depreciation	76,696	52,934	22,410	152,040	8,114	25,500	7,534	41,148	193,188
Interest	59,227	40,877	17,306	117,410	6,266	19,693	5,818	31,777	149,187
Total expenses	\$ 968,132	\$ 1,218,533	\$ 212,165	\$ 2,398,830	\$ 185,502	\$ 448,117	\$ 159,673	\$ 793,292	\$ 3,192,122

The accompanying notes to consolidated financial statements  
are an integral part of this statement.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2019**

	Program Services				Support Services				Total Expenses
	Sports and Training	Field Services	Public Education	Total	General and Administrative	Development	Public Relations	Total	
Salaries and benefits	\$ 470,875	\$ 320,664	\$ 143,688	\$ 935,227	\$ 50,584	\$ 178,540	\$ 80,879	\$ 310,003	\$ 1,245,230
Lodging	578,023	43,696	430	622,149	82	482	231	795	622,944
Uniforms	-	227,711	-	227,711	-	-	-	-	227,711
Meals	29,883	126,848	290	157,021	90	339	118	547	157,568
Promotion	7,684	50,873	-	58,557	-	25,108	-	25,108	83,665
Supplies	5,752	72,199	1,665	79,616	650	1,928	554	3,132	82,748
Transportation	23,072	105,903	2,237	131,212	860	2,462	730	4,052	135,264
Rent	17,296	30,757	7,816	55,869	5,466	8,446	5,315	19,227	75,096
Awards	7,357	96,343	1,048	104,748	606	17,088	-	17,694	122,442
Payments to Special Olympics, Inc.	30,000	20,705	8,765	59,470	3,173	9,974	2,947	16,094	75,564
Facilities	37,845	52,058	54	89,957	25	44,755	16	44,796	134,753
Other fundraising	-	-	-	-	-	119,018	-	119,018	119,018
Other games expenses	97,335	85,201	-	182,536	-	-	-	-	182,536
Printing	526	27,425	143	28,094	59	2,852	50	2,961	31,055
Equipment rental and maintenance	28,982	22,023	7,821	58,826	3,348	8,909	2,613	14,870	73,696
Insurance	28,391	20,191	8,332	56,914	3,213	9,768	2,725	15,706	72,620
Postage and shipping	751	5,017	183	5,951	214	6,688	123	7,025	12,976
Telephone	4,624	12,102	1,248	17,974	528	1,542	438	2,508	20,482
Professional fees	-	-	-	-	62,850	-	-	62,850	62,850
Contract services	19,284	161,577	4,228	185,089	1,450	41,288	53,825	96,563	281,652
Volunteer professional development	1,632	63,047	-	64,679	364	49,468	-	49,832	114,511
Other expenses	5,608	66,171	906	72,685	1,852	18,057	410	20,319	93,004
In-kind expenses	175,416	-	-	175,416	-	350	-	350	175,766
Depreciation	77,971	53,814	22,783	154,568	8,249	25,925	7,660	41,834	196,402
Interest	59,225	40,876	17,305	117,406	6,266	19,692	5,818	31,776	149,182
Grants	25,000	25,000	-	50,000	-	-	-	-	50,000
Total expenses	\$ 1,732,532	\$ 1,730,201	\$ 228,942	\$ 3,691,675	\$ 149,929	\$ 592,679	\$ 164,452	\$ 907,060	\$ 4,598,735

The accompanying notes to consolidated financial statements  
are an integral part of this statement.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019**

	<b><u>2020</u></b>	<b><u>2019</u></b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 2,253,934	\$ 2,262,807
ADJUSTMENTS TO RECONCILE CHANGE IN NET ASSETS TO NET CASH AND CASH EQUIVALENTS PROVIDED BY OPERATING ACTIVITIES:		
Depreciation expense	193,188	196,402
Amortization of deferred loan costs	43,181	43,181
Write-off of uncollectible pledges	39,878	2,692
Unrealized and realized (gain) loss on investments	(1,411,233)	(1,917,976)
Decrease (increase) in operating assets:		
Honorary board pledges receivable	(16,025)	(16,518)
Other receivables	(26,473)	21,812
Prepaid expenses	(6,563)	53,155
(Decrease) increase in operating liabilities:		
Accounts payable	16,751	4,884
Accrued expenses	(807)	3,393
Deferred revenue	(46,669)	13,773
Total adjustments	(1,214,772)	(1,595,202)
Net cash and cash equivalents provided by operating activities	1,039,162	667,605
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of property and equipment	-	(1,069)
Proceeds from sales of investments	2,762,647	1,493,696
Purchases of investments	(3,036,284)	(1,880,523)
Net cash and cash equivalents used in investing activities	(273,637)	(387,896)
<b>NET INCREASE (DECREASE) IN CASH</b>	765,525	279,709
<b>CASH AND CASH EQUIVALENTS, Beginning of year</b>	3,313,291	3,033,582
<b>CASH AND CASH EQUIVALENTS, End of year</b>	<u>\$ 4,078,816</u>	<u>\$ 3,313,291</u>

The accompanying notes to consolidated financial statements  
are an integral part of these statements.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

A. Special Olympics Georgia, Inc. ("SOGA") is a Georgia not-for-profit corporation that is accredited by Special Olympics, Inc. ("SOI") to conduct "Special Olympics activities" within the State of Georgia. The Organization provides year-round programs of sports training and athletic competition for children and adults with intellectual disabilities in Georgia. The major program activities are divided into the following three areas:

Sports and training – includes but is not limited to planning, implementing, managing and evaluating the five state competitions held throughout the year.

Field services – includes but is not limited to providing services and support to local and area agencies and volunteers.

Public education – includes but is not limited to activities associated with increasing public awareness and knowledge about the activities and benefits of the Organization's programs.

The programs are supported primarily through contributions from individuals, corporations and foundations. SOGA's operations include the combined accounts of the state office and all area and county programs, presented net of intra-organization transactions.

SOGA Support Organization, Inc. ("SOGA II") is a Georgia not-for-profit corporation organized as a supporting organization to SOGA to provide real estate, renovations and equipment for a new "Training for Life: Sports Lab and Center." The new facility is uniquely designed to provide a fully equipped sports lab and a gymnasium to offer on-site training for athletes, as well as the administrative space and support needed for SOGA's expanding network of volunteers and staff. SOGA II was incorporated in the State of Georgia in October 2016 to qualify as an eligible Qualified Active Low-Income Community Business ("QALICB") for purposes of receiving New Markets Tax Credit financing for the construction of the new facility (See Note 3).

These consolidated financial statements present the consolidated financial position of SOGA and SOGA II (collectively, the "Organization"). All significant inter-entity accounts and transactions have been eliminated in the consolidated financial statements.

B. The accompanying consolidated financial statements of the Organization have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenues and related assets are recognized when earned, and expenses are recognized when the obligations are incurred.

C. In June 2018, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") 2018-08, Not-for-Profit Entities (Topic 958) clarifying the accounting guidance for contributions received and contributions made to further improve the scope and the

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019**

accounting guidance for revenue recognition; to assist entities distinguishing between contributions and exchange transactions; and to determine whether a contribution is conditional. During the year ended December 31, 2020, the Organization adopted this standard which did not have a material impact on the accompanying financial statements.

The Organization adopted ASU 2014-09, Revenue from Contracts with Customers (Topic 606), as amended as management believes the standard improves the usefulness and understandability of the Organization's financial reporting. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosure of revenue have been enhanced in accordance with the standard.

D. The Organization classifies net assets, revenues, expenses, gains and losses based on the existence or absence of donor-imposed restrictions. The Organization records contributions of cash and other assets as unrestricted income unless specifically restricted by the donor. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets available for use in general operations and not subject to donor or grantor restrictions.

Net assets with donor restrictions – Net assets that are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature; for example, restrictions that may or will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature; for example, stipulating that resources be maintained in perpetuity. The donors of these assets permit the Organization to use all of the income earned on related investments for general or specified purposes. More specifically, items included in net assets with donor restrictions are gifts for which restrictions have not been met.

When restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the Consolidated Statements of Activities and Net Assets as "net assets released from restrictions."

E. Support and contributions are recognized as revenue when the donor makes a promise to give to the Organization that is, in substance, unconditional. Unconditional pledges that are expected to be collected within one year are recorded at net realizable value. Unconditional pledges that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using interest rates applicable to the years in which the promises are received. For unconditional pledges received during the years ended December 31, 2020 and 2019, the discount rate used was 0.40% and

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019**

2.47%, respectively. Amortization of the discounts is included in support and contributions in the accompanying Consolidated Statements of Activities and Net Assets.

The Organization uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

Conditional promises to give, that is those with a measurable performance or other barrier and a right of return, are not recognized until the conditions are substantially met. Consequently at December 31, 2020 and 2019, contributions totaling \$112,949 and 115,985, respectively, have not been recognized in the accompanying Consolidated Statement of Activities and Net Assets because the conditions on which they depend have not yet been met. These amounts are included in deferred income in the Consolidated Statements of Financial Position.

Various individuals, corporations and foundations donate significant services, facilities and materials to the Organization for use in its programs. For the years ended December 31, 2020 and 2019, contributed materials, food and facilities of \$25,684 and \$170,569, respectively, have been recorded at the estimated fair market value at the date of donation, and have been included in revenue and expenses in the accompanying Consolidated Statements of Activities and Net Assets.

Contributed services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Professional services including photography and entertainment of \$5,206 for the Winter and Summer Games was recorded for the year ended December 31, 2019.

A substantial number of volunteers donated a significant amount of time to assist in the Organization's program services and fundraising activities. These contributed services are not recorded in the consolidated financial statements, as the services do not meet the criteria noted above. The Organization received approximately 114,000 and 110,000 hours of donated services for the years ended December 31, 2020 and 2019, respectively.

The Organization recognizes revenues from fundraising events in the period the event occurs. Amounts received prior to the event are reported as deferred revenue on the Consolidated Statement of Financial Position. The Organization did not have any deferred revenues related to fundraisers at December 31, 2020 and 2019.

The Organization has entered into an integrated direct marketing program ("IDMP") with Special Olympics, Inc. ("SOI"), in which SOGA and other participating Special Olympics organizations share the net revenue generated by the program. SOGA receives an advance payment of \$21,269 per month which is recognized in the month received. If the advanced payment received by SOGA is less than the actual IDMP payable for that year, SOI will pay the

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difference by March 1<sup>st</sup> of the subsequent year. If the advanced payment received exceeds the actual IDMP amount payable, then SOGA will reimburse SOI by April 1<sup>st</sup> of the subsequent year or have SOI deduct such excess from the April 1 advance payment. The true up of the IDMP payments are recognized in the period they occur as SOGA cannot reasonably estimate the amount of over or under payment at year-end. This revenue is included in Revenue from Special Olympics Inc., on the Consolidated Statements of Activities and Net Assets. SOGA also has revenue related to cooperative projects with SOI. This revenue is recognized in the period the project is completed.

Registration and other income include revenues from games registrations, training courses and sell of merchandise. The revenue from registrations and training courses are recognized in the period the event or training occurs. Payments received prior to the event or training are recognized as deferred income on the Consolidated Statements of Activities and Net Assets. Revenues from the sale of merchandise is recognized when the sale occurs.

F. The costs of program and supporting services activities have been summarized on a functional basis in the Consolidated Statements of Activities and Net Assets. The Consolidated Statements of Functional Expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, professional fees, transportation, occupancy, depreciation and amortization, interest and other office related expenses. Allocations are done through the percentage that each staff member is involved in the 6 divisions. Total staff involvement for each division is then calculated and the allocation is based on the total staff involvement in each division. The Organization publishes a "distribution table" annually that identifies the annual distribution percentages for allocated expenses.

G. The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

H. The Organization considers all highly liquid debt instruments with a maturity of three months or less at the date of purchase, not held in investment accounts, to be cash and cash equivalents.

I. The Organization maintains its cash balances with high-credit quality financial institutions. At times, such balances may be in excess of the federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

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J. Restricted cash consist of reserved funds from the New Markets Tax Credit ("NMTC") transaction (See Note 3). The funds are restricted for use toward the annual fees related to the NMTC. The restricted cash is subject to a blocked account agreement which is effective over the 7-year NMTC compliance period.

K. Investments include common stocks, mutual funds, U.S. treasuries, corporate bond obligations, exchange traded funds and money market accounts. Interest, dividends and increases and decreases in market value are reported as investment income in the accompanying Consolidated Statements of Activities and Net Assets.

L. The Organization capitalizes all expenditures for property and equipment in excess of \$1,000. Purchased property and equipment are recorded at cost and donated assets are recorded at their estimated fair market value at the date of donation. Depreciation is provided using the straight-line method over the estimated useful life of the asset ranging from three to thirty-nine years.

M. Deferred revenue represents annual athlete registration, Winter Games registration, event sponsorships and advance monies received under conditional grants.

Deferred revenue consists of the following as of December 31:

	<u>2020</u>	<u>2019</u>
Event sponsorships	\$ 146,512	\$ 152,969
Games and annual athlete registration	<u>-</u>	<u>40,212</u>
Total	<u><u>\$ 146,512</u></u>	<u><u>\$ 193,181</u></u>

N. SOGA and SOGA II are generally exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). However, they are subject to IRC Section 511(a) for income taxes on unrelated business income. SOGA and SOGA II had no tax liability as of December 31, 2020 and 2019.

The Internal Revenue Service has classified SOGA as a publicly supported organization as described in section 509(a) of the Internal Revenue Code which allows donors to take the maximum charitable contribution deduction and SOGA II as a supporting organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of SOGA.

O. Deferred loan costs in connection with New Markets Tax Credit program (See Notes 3 and 7) are being amortized over the life of the related agreements. Amortization expense related to these costs totaled \$43,181 for the years ended December 31, 2020 and 2019, respectively, and is recorded as interest expense on the accompanying Consolidated Statements of Functional



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Expenses. The costs are presented as an offset to the notes payable on the accompanying Consolidated Statements of Financial Position.

P. Management has evaluated subsequent events through March 15, 2021, which is the date these consolidated financial statements were available to be issued.

## **2. LIQUIDITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31 are composed of the following:

	<u>2020</u>	<u>2019</u>
Current assets, December 31:	\$ 19,951,985	\$ 17,488,128
Less those unavailable for general expenditures within one year due to:		
Prepaid expenses	(36,103)	(29,540)
Funds restricted for use toward the Training for Life:		
Sports Lab Center and New Markets Tax Credit		
Fees (See note 7)	(170,357)	(230,484)
Board designated funds for operating reserve	(210,044)	(209,455)
Board designated investment funds for building reserve	<u>(1,048,159)</u>	<u>(932,142)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u><u>\$ 18,487,322</u></u>	<u><u>\$ 16,086,507</u></u>

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

## **3. NEW MARKET TAX FINANCING**

In March 2017, the Organization entered into a series of debt transactions to access additional funds through the NMTC program. The funds were used to assist in funding the construction of its new State Headquarters in Norcross, Georgia (See Notes 7 and 8). The NMTC Program permits taxpayers to claim federal tax credits for making Qualified Equity Investments ("QEI") in a designated Community Development Entity ("CDE"). The CDE must use substantially all of the proceeds to make Qualified Low-Income Community Investments ("QLICIs"). The tax credits are claimed over a seven-year period. The Organization has partnered with an investor, PNC New Markets Investment Partners, LLC ("Investor"), to utilize the NMTC Program.

The Investor established a qualified equity investment fund, SOGA Investment Fund, LLC. (the "Investment Fund") to raise the capital for the transaction. The Investment Fund was funded

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with \$2,429,700 equity from the Investor and \$4,570,300 leveraged loan ("NMTC Leverage Loan") from SOGA.

The loan accrues interest at a fixed rate of 1.00%. Starting in March 2017, interest-only payments are due quarterly over the first seven years ("Compliance Period"). Commencing with the June 2024 quarterly payment, the QEI will be required to make quarterly principal and interest payments through the maturity date of March 15, 2045. The outstanding principal balance was \$4,570,300 at December 31, 2020 and 2019. Interest income related to this note was approximately \$45,000 for the years ended December 31, 2020 and 2019, respectively.

The capital raised by the Investment Fund was used to make a \$7,000,000 QEI in a CDE called ENMP 69 L.P, a wholly owned subsidiary of the Investment Fund. The CDE then loaned these funds to SOGA II in the form of two loans (See Note 7).

After the Compliance Period, the Investor will exit the transaction through the exercise of an option agreement which it has entered into with SOGA. Under the agreement, the Investor will "put" its interest in the Investment Fund to SOGA for a purchase price of \$1,000 at any time during the 180 day period beginning on the last day of the Compliance Period ("Put Option Period"). In the event that the Investor has not exercised this put option, SOGA has 180 days from the expiration of the Put Option Period to exercise its call option to purchase the Investor's entire interest in the Investment Fund for a purchase price equal to the fair market value of the interest as determined by an independent appraiser. SOGA will realize its savings from the NMTC transactions through the exercise of this put or call option, at which time it will control the Investment Fund and can effectively forgive the notes payable (See Note 7).

#### **4. PLEDGES RECEIVABLE**

Pledges receivable are summarized as follows:

	<b><u>2020</u></b>	<b><u>2019</u></b>
Honorary board pledges	\$ 81,273	\$ 98,531
Less allowance	<u>(20,300)</u>	<u>(13,705)</u>
Total pledges, net	<u>\$ 60,973</u>	<u>\$ 84,826</u>
Amount due in:		
1 year	\$ 53,000	\$ 69,000
2 years	<u>28,273</u>	<u>29,531</u>
Total pledges	<u>\$ 81,273</u>	<u>\$ 98,531</u>

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
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**5. INVESTMENTS**

U.S. GAAP establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Level 1 within this hierarchy states that valuations are based on unadjusted quoted market prices for identical assets or liabilities in active markets. Level 2 within the hierarchy states that valuations are based on quoted prices for similar assets in active markets, quoted prices for identical assets in inactive markets or other observable inputs other than quoted market prices. Level 3 within the hierarchy states that valuations are based on significant unobservable inputs. As of December 31, 2020 and 2019, the only assets that are measured at fair value on a recurring basis in periods subsequent to initial recognition are investments. Such investments are classified within Level 1 and Level 2 of the valuation hierarchy.

The Organization used the following methods and significant assumptions to estimate fair value:

Common stocks, mutual funds and exchange traded funds - Valued at the closing price reported on the active market on which the individual securities are traded.

Money market accounts - Valued as cash and cash equivalents which approximates fair market value.

Corporate bond obligations - Valued based on quoted prices for similar assets.

The following tables set forth by level, within the fair value hierarchy, the Organization's investments at fair value as of December 31:

	<b>2020</b>		
	<b>Level 1</b>	<b>Level 2</b>	<b>Total</b>
Common stocks and mutual funds	\$ 8,510,738	\$ -	\$ 8,510,738
Exchange traded funds	5,699,360	-	5,699,360
Money market accounts	180,968	-	180,968
Corporate bond obligations	-	1,347,620	1,347,620
	<u>\$ 14,391,066</u>	<u>\$ 1,347,620</u>	<u>\$ 15,738,686</u>

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
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	<b>2019</b>		
	<b>Level 1</b>	<b>Level 2</b>	<b>Total</b>
Common stocks and mutual funds	\$ 8,333,204	\$ -	\$ 8,333,204
Exchange traded funds	4,093,996	-	4,093,996
Money market accounts	124,962	-	124,962
Corporate bond obligations	-	1,501,654	1,501,654
	<u>\$ 12,552,162</u>	<u>\$ 1,501,654</u>	<u>\$ 14,053,816</u>

Investment income, net of investment expense is composed of the following for the years ended December 31:

	<b>2020</b>	<b>2019</b>
Interest and dividends	\$ 409,258	\$ 385,867
Net realized gain on sales of securities	73,198	120,630
Net unrealized gain on securities	1,338,035	1,797,346
Less investment expenses	<u>(88,230)</u>	<u>(85,882)</u>
Investment income, net	<u>\$ 1,732,261</u>	<u>\$ 2,217,961</u>

## **6. PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of December 31:

	<b>2020</b>	<b>2019</b>
Land	\$ 430,000	\$ 430,000
Building	5,335,007	5,335,007
Office equipment	278,793	278,793
Furniture and fixtures	121,627	121,627
Vehicles	<u>60,677</u>	<u>60,677</u>
Total	6,226,104	6,226,104
Less accumulated depreciation	<u>(772,570)</u>	<u>(579,382)</u>
Net property and equipment	<u>\$ 5,453,534</u>	<u>\$ 5,646,722</u>

Depreciation expense was \$193,188 and \$196,402 for the years ended December 31, 2020 and 2019, respectively.

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**7. NOTES PAYABLE**

In 2017, SOGA II obtained financing in an agreement structured under the NMTC program (See Note 3). This program, enacted by Congress as part of the Community Renewal Tax Relief Act of 2000, permits individual and corporate taxpayers to receive a credit against federal income taxes for making a QEI in CDEs. The CDE used substantially all of each QEI to make QLICI loans on favorable terms to SOGA II as a qualified active low-income community business ("QALICB").

The outstanding balances on the notes at December 31, 2020 and 2019 are as follows:

ENMP 69, LP, Note A	\$ 4,570,300
ENMP 69, LP, Note B	<u>2,429,700</u>
	<u><u>\$ 7,000,000</u></u>

The loans made to SOGA II by the CDE have a maturity date of March 15, 2052 and accrue interest at 1.3673% per annum. Payments are due quarterly and began on March 15, 2017. During the year ended December 31, 2020, total interest expense on Note A and Note B was \$74,245 and \$31,760, respectively. During the year ended December 31, 2019, total interest expense on Note A and Note B was \$65,936 and \$40,065, respectively.

Interest only is paid during the 7-year Compliance Period. Thereafter, the loans are amortized with principal and interest payments required through the maturity dates in 2052.

The loans are collateralized by essentially all of the assets of the Organization.

The Organization incurred deferred loan costs of \$666,300 during the year ending December 31, 2017, to facilitate the closing of the NMTC financing. The unamortized portion of these costs are netted against the principal amount of the notes payable on the Consolidated Statements of Financial Position; \$456,300 will be amortized over the life of the loan and \$210,000 will be amortized over the NMTC Compliance Period. Accumulated amortization at December 31, 2020 and 2019 was \$165,519 and \$122,338, respectively.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
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**8. NET ASSETS**

Board designated net assets consist of an operating reserve designated to provide an internal source of funds for situations such as a sudden increase in expenses, one-time unbudgeted expenses, unanticipated loss in funding, uninsured losses, or one-time nonrecurring expenses to build long-term capacity. In addition, the board has designated a building reserve to fund any unexpected repairs and maintenance costs. Total board designated assets are as follows as of December 31:

	<u>2020</u>	<u>2019</u>
Operating reserve	\$ 210,044	\$ 209,455
Building reserve	<u>1,048,159</u>	<u>932,142</u>
Total	<u>\$ 1,258,203</u>	<u>\$ 1,141,597</u>

Net assets with donor restrictions as of December 31, 2020 and 2019 totaled \$60,973 and \$84,826, respectively, and were subject to expenditure for a specified time period related to Honorary board. During the year ended December 31, 2020, the Organization received a \$100,000 contribution to design and build the SOGA Eternal Flame of Hope honoring its 50<sup>th</sup> Anniversary. These funds were released from restrictions when the monument was completed and place on Atlanta's Beltline in December 2020. Net assets released from time restrictions were \$56,571 and \$91,542 for December 31, 2020 and 2019, respectively.

**9. LEASE COMMITMENTS**

On July 1, 2016, the Special Olympics office in Valdosta, Georgia entered into a lease agreement through June 30, 2019. The lease payment is \$1,475 per month for the lease term. The agreement has an automatic renewal clause for an additional two-year period unless either party terminates 30 days prior to the date of expiration. This lease was not renewed.

On July 1, 2019 the Special Olympics office in Valdosta, Georgia entered into a lease agreement through July 1, 2022. The lease payment is \$950 per month for the lease term. Future minimum rental payments required under this lease obligation are \$11,400 in 2021 and \$5,700 in 2022.

Total rent expense, including utilities and other costs, for the years ended December 31, 2020 and 2019 totaled \$60,806 and \$75,096, respectively.

**10. 403(b) PLAN**

The Organization maintains a 403(b) retirement savings plan (the "Plan"). Eligible employees may make elective deferrals beginning on their hire date and can participate in employer contributions after attaining the age of 18 and completing 1 year and 1,000 hours of

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
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service. The Plan provides for the Organization to make contributions in the amount of five percent of the compensation of eligible participants. Participants are immediately vested in their elective deferrals. Participants are fully vested in employer's matching contributions after three years of service. Amounts forfeited by participants who are terminated from the Plan prior to being fully vested are used to reduce employer contributions. Employer contributions were reduced by \$11,484 from forfeitures for the year ended December 31, 2020. The Organization's contributions to this plan totaled \$25,180 and \$36,669, for the years ended December 31, 2020 and 2019, respectively.

## **11. RELATED PARTY TRANSACTIONS**

Revenue from SOI consists of the following for the years ended December 31:

	<b><u>2020</u></b>	<b><u>2019</u></b>
SOI direct mail	\$ 299,015	\$ 302,446
SOI cooperative projects	<u>10,539</u>	<u>24,438</u>
Total	<b><u>\$ 309,554</u></b>	<b><u>\$ 326,884</u></b>

The Organization paid \$74,112 and \$75,564, for the years ended December 31, 2020 and 2019, respectively, to SOI for program support.

## **12. CONTINGENCIES**

In the ordinary course of business, the Organization is subject to claims by various parties. Most claims are covered by liability insurance, subject to a deductible. In management's opinion, there are no outstanding claims that could have a material impact on its consolidated financial statements.

Investments are subject to interest rate risk, credit risk and market risk. The capital markets are currently experiencing a great deal of volatility that is causing significant fluctuations in the market value of investments. These conditions could impact the classification, liquidity and valuation of cash, cash equivalents and investments. Investments and cash equivalents are subject to interest rate risk, credit risk and market risk. Due to the level of risk associated with certain investments and cash equivalents, it is likely that the market volatility in the near term will affect the amounts reported in the accompanying consolidated financial statements.

In March 2020, the World Health Organization declared the outbreak of a novel strain of coronavirus (COVID-19) as a pandemic, with the outbreak widespread in the U.S. Therefore, the Organization had to reduce staff and cancel several games and fundraising events during 2020. Future potential impacts to the Organization may include continued disruptions or restrictions on the Organization's ability to hold games and fundraising events. No adjustments have been made to these Consolidated Financial Statements as a result of this uncertainty.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2020**

	<b><u>ASSETS</u></b>			
	<b><u>SOGA</u></b>	<b><u>SOGA II</u></b>	<b><u>Eliminations</u></b>	<b><u>Consolidated Totals</u></b>
<b>CURRENT ASSETS</b>				
Cash and cash equivalents - state and affiliate accounts	\$ 1,639,778	\$ 506	\$ -	\$ 1,640,284
Cash and cash equivalents - area accounts	2,268,175	-	-	2,268,175
Restricted cash	-	170,357	-	170,357
Total cash and cash equivalents	3,907,953	170,863	-	4,078,816
Investments	16,019,881	-	(281,195)	15,738,686
Honorary board pledges receivable, net	39,800	-	-	39,800
Other receivables	58,580	-	-	58,580
Intercompany receivables	(872)	597,893	(597,021)	-
Prepaid expenses	36,103	-	-	36,103
Total current assets	20,061,445	768,756	(878,216)	19,951,985
<b>PROPERTY AND EQUIPMENT</b>				
Property and equipment	278,131	5,947,973	-	6,226,104
Less accumulated depreciation	(245,675)	(526,895)	-	(772,570)
Net property and equipment	32,456	5,421,078	-	5,453,534
<b>OTHER ASSETS</b>				
Note receivable	4,570,300	-	-	4,570,300
Long-term honorary board pledges receivable, net	21,173	-	-	21,173
Deposits	300	-	-	300
Total other assets	4,591,773	-	-	4,591,773
Total assets	\$ 24,685,674	\$ 6,189,834	\$ (878,216)	\$ 29,997,292

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**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2020**

**LIABILITIES AND NET ASSETS**

	<b><u>SOGA</u></b>	<b><u>SOGA II</u></b>	<b><u>Eliminations</u></b>	<b><u>Consolidated Totals</u></b>
<b>CURRENT LIABILITIES</b>				
Accounts payable	\$ 36,448	\$ -	\$ -	\$ 36,448
Accrued expenses	621,895	-	(597,021)	24,874
Deferred revenue	146,512	-	-	146,512
	<hr/>	<hr/>	<hr/>	<hr/>
Total current liabilities	804,855	-	(597,021)	207,834
<b>NOTES PAYABLE</b>				
Principal amount	-	7,000,000	-	7,000,000
Less deferred loan costs, net	-	(500,801)	-	(500,801)
	<hr/>	<hr/>	<hr/>	<hr/>
Notes payable less unamortized deferred loan costs	-	6,499,199	-	6,499,199
	<hr/>	<hr/>	<hr/>	<hr/>
Total liabilities	804,855	6,499,199	(597,021)	6,707,033
	<hr/>	<hr/>	<hr/>	<hr/>
<b>NET ASSETS</b>				
Without donor restrictions				
Undesignated	22,561,643	(590,560)	-	21,971,083
Designated reserve funds	1,258,203	-	-	1,258,203
	<hr/>	<hr/>	<hr/>	<hr/>
Total net assets without donor restrictions	23,819,846	(590,560)	-	23,229,286
Net assets with donor restrictions	60,973	-	-	60,973
Equity contributions from SOGA	-	281,195	(281,195)	-
	<hr/>	<hr/>	<hr/>	<hr/>
Total net assets	23,880,819	(309,365)	(281,195)	23,290,259
	<hr/>	<hr/>	<hr/>	<hr/>
Total liabilities and net assets	<u>\$ 24,685,674</u>	<u>\$ 6,189,834</u>	<u>\$ (878,216)</u>	<u>\$ 29,997,292</u>

See Independent Accountant's Report.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATING STATEMENT OF ACTIVITIES AND NET ASSETS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020**

	<u>SOGA</u>	<u>SOGA II</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
<b>CHANGES IN NET ASSETS</b>				
<b>WITHOUT DONOR RESTRICTIONS</b>				
Public support and revenue				
Support and contributions	\$ 2,453,383	\$ -	\$ -	\$ 2,453,383
In-kind contributions	25,697	-	-	25,697
Contributions from SOGA II	55,289	-	(55,289)	-
Investment income, net	1,732,089	172	-	1,732,261
Fundraising events	590,773	-	-	590,773
Revenue from Special Olympics, Inc.	309,554	-	-	309,554
Registration and other income	155,967	-	-	155,967
Rent	-	289,533	(289,533)	-
Interest on note receivable	45,703	-	-	45,703
Total public support and revenue	<u>5,368,455</u>	<u>289,705</u>	<u>(344,822)</u>	<u>5,313,338</u>
<b>NET ASSETS RELEASED</b>				
<b>FROM RESTRICTIONS</b>	<u>156,571</u>	<u>-</u>	<u>-</u>	<u>156,571</u>
<b>EXPENSES</b>				
Program services				
Sports and training	841,972	126,160	-	968,132
Field services	1,131,460	87,073	-	1,218,533
Public education	175,301	36,864	-	212,165
Total program services	<u>2,148,733</u>	<u>250,097</u>	<u>-</u>	<u>2,398,830</u>

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**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**CONSOLIDATING STATEMENT OF ACTIVITIES AND NET ASSETS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020**

	<u>SOGA</u>	<u>SOGA II</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
Support services				
General and administrative	461,687	68,637	(344,822)	185,502
Development	406,169	41,948	-	448,117
Public relations	147,278	12,395	-	159,673
Total support services	<u>1,015,134</u>	<u>122,980</u>	<u>(344,822)</u>	<u>793,292</u>
Total expenses	<u>3,163,867</u>	<u>373,077</u>	<u>(344,822)</u>	<u>3,192,122</u>
<b>CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<u>2,361,159</u>	<u>(83,372)</u>	<u>-</u>	<u>2,277,787</u>
<b>CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS</b>				
Support and contributions	179,192	-	-	179,192
Loss on uncollectible pledges	(46,474)	-	-	(46,474)
Net assets released from restrictions	<u>(156,571)</u>	<u>-</u>	<u>-</u>	<u>(156,571)</u>
<b>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</b>	<u>(23,853)</u>	<u>-</u>	<u>-</u>	<u>(23,853)</u>
<b>CHANGE IN NET ASSETS</b>	<u>2,337,306</u>	<u>(83,372)</u>	<u>-</u>	<u>2,253,934</u>
<b>NET ASSETS, Beginning of year</b>	<u>21,543,513</u>	<u>(507,188)</u>	<u>-</u>	<u>21,036,325</u>
<b>NET ASSETS, End of year</b>	<u><u>\$ 23,880,819</u></u>	<u><u>\$ (590,560)</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 23,290,259</u></u>

See Independent Accountant's Report.

**SPECIAL OLYMPICS GEORGIA, INC. AND AFFILIATE**  
**INFORMATION ON STATE AND AREA**  
**REVENUES AND EXPENSES (UNAUDITED)**  
**FOR THE YEAR ENDED DECEMBER 31, 2020**

	<u>State Accounts</u>	<u>Area Accounts</u>	<u>Totals</u>
<b>PUBLIC SUPPORT</b>			
<b>AND REVENUE</b>			
Support and contributions	\$ 2,165,035	\$ 467,540	\$ 2,632,575
Loss on uncollectible pledges	(46,474)	-	(46,474)
In-kind contributions	25,697	-	25,697
Investment income, net	1,720,720	11,541	1,732,261
Fundraising projects	452,580	138,193	590,773
Revenue from Special Olympics, Inc.	309,554	-	309,554
Registration and other income	96,312	59,655	155,967
Interest	45,703	-	45,703
	<hr/>	<hr/>	<hr/>
Total public support and revenue	<u>\$ 4,769,127</u>	<u>\$ 676,929</u>	<u>\$ 5,446,056</u>
 <b>EXPENSES</b>			
Salaries and benefits	\$ 1,238,310	\$ 6,920	\$ 1,245,230
Lodging	611,020	11,924	622,944
Uniforms	154,948	72,763	227,711
Meals	111,971	45,597	157,568
Promotion	67,414	16,251	83,665
Supplies	50,032	32,716	82,748
Transportation	115,239	20,025	135,264
Rent	54,426	20,670	75,096
Awards	107,072	15,370	122,442
Payments to Special Olympics, Inc.	75,564	-	75,564
Facilities	119,874	14,879	134,753
Other fundraising	61,308	57,710	119,018
Other games expenses	161,557	20,979	182,536
Printing	10,254	20,801	31,055
Equipment rental and maintenance	73,151	545	73,696
Insurance	72,620	-	72,620
Postage and shipping	11,657	1,319	12,976
Telephone	16,117	4,365	20,482
Professional fees	62,850	-	62,850
Contract services	273,675	7,977	281,652
Volunteer professional development	103,712	10,799	114,511
Other expenses	75,554	17,450	93,004
In-kind expenses	175,766	-	175,766
Depreciation	196,402	-	196,402
Interest	149,182	-	149,182
Grants	50,000	-	50,000
	<hr/>	<hr/>	<hr/>
Total expenses	<u>\$ 4,199,675</u>	<u>\$ 399,060</u>	<u>\$ 4,598,735</u>

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